Mini IPIP Personality Test (20 Items) **Instructions:** Read each statement and rate how accurately it describes you: 1 = Very Inaccurate 2 = Moderately Inaccurate 3 = Neither Accurate nor Inaccurate 4 = Moderately 5 = Very Accurate **Accurate Extraversion** Description: Outgoing, energetic, and sociable; enjoys being around others. 1. I see myself as someone who is talkative. $\Box 1 \ \Box 2 \ \Box 3 \ \Box 4 \ \Box 5$ 2. I see myself as someone who is outgoing, sociable. $\Box 1 \Box 2 \Box 3 \Box 4 \Box 5$ 3. I see myself as someone who is reserved. (reverse-scored) $\Box 1 \Box 2 \Box 3 \Box 4 \Box 5$ 4. I see myself as someone who is full of energy. $\Box 1$ $\Box 2$ $\Box 3$ $\Box 4$ $\Box 5$ Agreeableness Description: Friendly, cooperative, and compassionate; values getting along with others. 5. I see myself as someone who is generally trusting. $\Box 1 \Box 2 \Box 3 \Box 4 \Box 5$ 6. I see myself as someone who tends to be critical of others. (reverse-scored) □1 □2 □3 □4 □5 7. I see myself as someone who is cooperative and avoids conflict. $\Box 1 \ \Box 2 \ \Box 3 \ \Box 4 \ \Box 5$ 8. I see myself as someone who is sometimes rude to others. (reverse-scored) $\Box 1 \ \Box 2 \ \Box 3 \ \Box 4 \ \Box 5$ Conscientiousness Description: Organized, responsible, and dependable; plans ahead and follows through. 9. I see myself as someone who does a thorough job. $\Box 1 \Box 2 \Box 3 \Box 4 \Box 5$ 10. I see myself as someone who tends to be lazy. (reverse-scored) $\Box 1 \Box 2 \Box 3 \Box 4 \Box 5$ 11. I see myself as someone who is reliable and dependable. $\Box 1 \ \Box 2 \ \Box 3 \ \Box 4 \ \Box 5$ 12. I see myself as someone who does things efficiently. $\Box 1 \Box 2 \Box 3 \Box 4 \Box 5$ Neuroticism Description: Sensitive to stress and emotions; experiences anxiety or mood swings. 13. I see myself as someone who worries a lot. □1 □2 □3 □4 □5 14. I see myself as someone who is emotionally stable. (reverse-scored) $\Box 1 \Box 2 \Box 3 \Box 4 \Box 5$ 15. I see myself as someone who gets nervous easily. $\Box 1$ $\Box 2$ $\Box 3$ $\Box 4$ $\Box 5$ 16. I see myself as someone who rarely feels anxious. (reverse-scored) $\Box 1 \Box 2 \Box 3 \Box 4 \Box 5$ **Openness to Experience** Description: Imaginative, curious, and open to new ideas and experiences. 17. I see myself as someone who has an active imagination. $\Box 1 \ \Box 2 \ \Box 3 \ \Box 4 \ \Box 5$ 18. I see myself as someone who is curious about many different things. $\Box 1 \ \Box 2 \ \Box 3 \ \Box 4 \ \Box 5$ 19. I see myself as someone who prefers routine over new experiences. (reverse-scored) $\Box 1 \ \Box 2 \ \Box 3 \ \Box 4 \ \Box 5$ 20. I see myself as someone who is inventive and creative. $\Box 1$ $\Box 2$ $\Box 3$ $\Box 4$ $\Box 5$

Scoring

- 1. For reverse-scored items, subtract your answer from 6 (e.g. a score of 2 becomes 4, a score of 4 becomes 2).
- 2. Sum scores for each trait (max = 20 per trait).
- 3. Higher scores = stronger presence of that trait.

Instructions Next Steps

- Complete the test individually in 5–7 minutes.
- Discuss how different traits may influence consumer behavior, brand preferences, or group dynamics.
- Keep results anonymous if desired.