



# Research Methods

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Pswd: ResMeth23

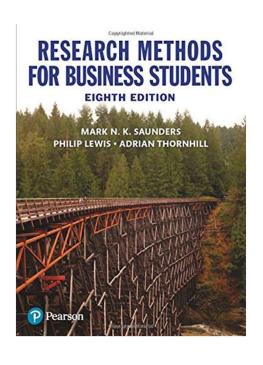
Fachbereich 3

Wirtschaft und Recht | Business and Law





#### Agenda



- Business and management research, reflective diaries and the purpose of this book
- 2 Choosing a research topic and developing your research proposal
- 3 Critically reviewing the literature
- 4 Understanding research philosophy and approaches to theory development
- 5 Formulating the research design
- 6 Negotiating access and research ethics
- 7 Selecting samples
- 8 Utilising secondary data
- 9 Collecting data through observation
- 10 Collecting primary data using research interviews and research diaries
- 11 Collecting primary data using questionnaires
- 12 Analysing data quantitatively
- 13 Analysing data qualitatively
- 14 Writing and presenting your project report

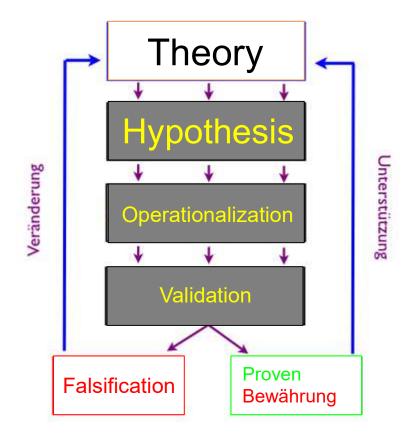


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What are the theories already in the area study?

Can a theory be transferred from another area of study?



#### Hypotheses



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A scientific hypothesis is an assumption about real issues in the form of conditional clauses. This transcends the individual case (Generalizability, degree of generality) and are refuted by empirical data (falsifiable)

Bortz|Döring Page 8

#### 4 Criteria of a Hypothesis:

- 1. refers to real facts which are empirically examinable
- 2. is a universally valid assertion that goes beyond the individual case or a singular incident (general statement)
- 3. underlying conditional clause (If/Then/Clause)
- 4. Conditional clause must be falsifiable

#### Hypotheses



#### . Hypotheses are often composed of two parts

a hypothesis, an assumption about the relationship between at least two issues, with constructs that are collectively conceptualized. (die mit Konstrukten begrifflich gefasst werden.)

|If = independent Variable | Then = dependent Variable |

The part belonging to the if section is referred to as independent variable, the part belonging to the then section is known ad the dependent variable

# **Statistical Methods and Techniques**



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- 1. Measures of Distribution
- 2. Regression Analysis
- 3. Time Series Analysis
- 4. Discriminant Analysis
- 5. Factor Analysis
- 6. Cluster Analysis
- 7. Conjoint Analysis
- 8. Variance Analysis
- 9. Rankings und Ratings
- 10. Forecasts



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# NOT THIS TIME / a 3 min video with your Method and upload it to CampUAS

#### **Topics**

- 1. Lineare Regression
- 2. Case study
- 3. Ratingmethoden
- 4. Clusteranalyse
- 5. Faktorenanalyse
- 6. Conjoint Analyse
- 7. Sentiment Analyse
- 8. Netzwerkanalyse (social graph)
- 9. Künstliche Intelligenz (deep Learning)
- 10. Diskriminanzanalyse
- 11. Trendstudien
- 12. Paneluntersuchungen
- 13. Assoziationsanalyse
- 14. Ausreißererkennung
- 15. Zeitreihenanalyse
- 16. Sequenzanalyse
- 17. Testmethoden (Überblick)

- 18. Ereigniszeitanalyse
- 19. Mittelwert
- 20. Fairer Vergleich
- 21. Latent Semantic Analysis
- 22. Nächste-Nachbarn-Klassifikation
- 23. Monte-Carlo-Methoden
- 24. Simulation
- 25. Sensitivitätsanalyse
- 26. Heuristiken
- 27. Textanalyse Text Mining
- 28. Multiple Regression
- 29. Musteranalyse
- 30. Wechselwirkungsanalyse (Cross-Impact Analysis)
- 31. Scoring Methoden
- 32. Kontingenzanalyse / Kreuztabelle
- 33. Korrespondenzanalyse
- 34. Multidimensionale Skalierung
- 35. Rankingmethoden
- 36. (Labor)Experiment
- 37. Sekundäranalyse



# Typical structure of a research article

#### Abstract (200 words)

Short summary of the research article

#### **Keywords (3 to 5 words)**

Words that describe the research article

#### Introduction (approx. 1/10 pages)

Introductions include the motivation, research question/problem, used methodology, hypotheses, findings, implications, and article structure

#### **Background literature (approx. 1,5/10 pages)**

Here, the research entities are defined and described, theories are presented, and the current state of the research is described



# . Typical structure of a research article

#### Research Model (approx. 1/10 pages)

Transfer of theory to the problem in practice, description and solutions for the concrete problem, establishment of hypotheses and a research model, description of the prototype/solution, possibly even critical opinions on the secondary literature, etc.

#### Research Design (1,5/10 pages)

Comparisons, analysis, empirical approaches (primary and secondary analysis), critical comparison of the used model/approach with other approaches, operationalization, data collection

#### Results (approx. 2/10 pages)

Used tools (e.g., software), data/measurement evaluation, analyses, presentation of findings



### . Typical structure of a research article

#### Discussion (approx. 2/10 pages)

Interpretation of the findings, comparison to existent the existent literature, presentation of the study's limitations, description of the practical implications

#### Conclusion (approx. 1/10 pages)

Short summary of the research article, its findings, its practical implications, provision of an outlook on potential future research that should follow the study at hand

#### **Bibliography**

All cited references

Naturally, this structure does not always fit and only illustrates how the construction of a scientific work might look like. On the Internet, there is a wealth of additional advices and tips - just type "structure of scientific works" into a search engine of your choice ...



# . Output: Research article

What has been done?

Why has it been done?

How has it been done?

What has been found?

What are the practical implications of the findings?

